8billionideas

WE'RE HIRING

Join the 8billionideas team

Three brilliant roles open in Dubai

Got big ideas, bags of energy and a love of helping young people shine? We'd love to hear from you.

At 8billionideas, we're a global education company on a mission to give every young person the skills and belief to change the world. We've partnered with more than 350 schools and reached over half a million students – and we're just getting started.

Our open roles

01	**Studio Manager**	Video Production
02	**Global Skills Teacher**	International GCSE (Online)
03	**Business Development Manager**	OxfordAQA (Education Sales)

How to apply

Email your CV to **recruitment@8billionideas.com** with the job title you're applying for in the subject line.

ROLE 1

Studio Manager – Video Production

Love making brilliant video, and making it happen on schedule? We want to meet you.

It's an exciting time at 8billionideas. Video is at the heart of how we bring our mission to life – from curriculum content to brand campaigns, our studio tells our story to more than 350 schools and over half a million students.

Now we need a Studio Manager with energy, vision and serious organisational skills to lead it. You'll run every shoot, lead our UK-based editors, and push our videos to a modern, world-class standard.

This role is for you if you are

- **Full of positive energy** – you bring momentum to every shoot and keep the whole team moving
- **Calm under pressure** – when the schedule is tight, you're the steady presence on set
- **Creatively ambitious** – you're never satisfied with "good enough" and always have fresh ideas for telling stories on screen
- **A natural organiser** – you love turning a busy pipeline into a clear, smooth-running schedule
- **Excited by AI** – you're curious about how new tools can make production faster and smarter

What you'll do

- Plan and run shoots in our studio and in schools, directing our on-camera presenter and keeping sets, lighting and framing consistent
- Own the production roadmap, turning product deadlines into a monthly shoot and edit schedule across our products
- Lead and review the work of our UK-based editors, signing off cuts and keeping each programme true to its creative direction
- Get footage to the UK team the same day through a clear, smooth workflow
- Lead our commercial videos and keep raising the bar on how we tell our story through video
- Collaborate with the Marketing team on commercial videos, from shaping the brief to delivering the final cut
- Lead the roll-out of AI-assisted solutions across studio workflows
- Follow safeguarding procedures on every school shoot, making sure consent and usage releases are in place before filming
- Work alongside the Content Writing and Design teams to hit deadlines across all our materials

What you'll bring

- Proven experience as a video producer, director or studio lead, with a portfolio of work you directed
- A can-do, positive attitude
- Experience shooting at volume to a schedule, such as series, courses or episodic content
- Confidence leading and giving feedback to editors and designers, including a team in another location
- A strong creative eye and attention to detail, with commercial or brand work to show for it
- The ability to prioritise and manage several projects and deadlines at once
- Proficiency in Adobe Premiere Pro and After Effects, and confidence with camera, lighting and sound

Big bonus points for

- Experience in education or children's content
- Arabic language skills

What we offer

- A competitive salary, depending on experience
- Your birthday off, plus a monthly wellbeing half-day
- Winter break over Christmas and New Year, with extra paid days
- Health insurance, UAE visa sponsorship and end-of-service gratuity
- Annual leave that grows with length of service

Ready to lead the studio and raise the bar?
Email your CV to **recruitment@8billionideas.com** with **"Studio Manager – Video Production"** in the subject line.

This role involves filming in schools, so the successful candidate will be subject to safer recruitment checks, including references and an enhanced background check.

ROLE 2

Global Skills Teacher – International GCSE (Online)

Do your students leave your lessons buzzing? We want to meet you.

Together with OxfordAQA, we've launched the International GCSE Global Skills Projects – an exciting, skills-based, project-led qualification that builds the confidence, creativity and real-world skills that exams alone often miss.

Our direct student community is growing fast, and we need a teacher with serious energy to lead it. Someone who lights up a screen, gets 15-year-olds talking, and turns "I can't" into "I did it." If you're the teacher students remember years later, this role is for you.

This role is for you if you are

- **Full of energy** – your enthusiasm comes through the screen and makes every session feel alive
- **A natural motivator** – you know how to get the best out of every student, even on a Monday morning
- **Driven by results** – you love seeing students hit milestones and you won't let anyone fall behind
- **Quick on your feet** – you thrive in a fast-moving, growing team and you're always up for trying something new
- **Ready to make it your own** – you have ideas and you want them heard

What you'll do

- Run live online lessons and small-group mentor sessions that students actually look forward to
- Mentor students 1:1, helping them push through challenges and keep momentum
- Guide students through project briefs and coursework – empowering them to do the work themselves
- Spot who's slipping early and give feedback that genuinely moves their work forward
- Build strong relationships with parents and keep them informed and involved
- Shape how the programme is taught, bringing fresh ideas to our Education team

What you'll bring

- Qualified teacher status with experience teaching secondary-aged students
- A confident, engaging presence leading live online lessons and small groups
- A strong understanding of teaching, learning, assessment and progress tracking
- Clear, friendly communication with students and parents
- Excellent organisation and the ability to juggle competing priorities
- Confidence with online learning platforms and Microsoft or Google tools

Big bonus points for

- A British teaching qualification (QTS or PGCE) – strongly preferred
- Experience delivering online or blended learning
- Experience of GCSE or International GCSE coursework, projects or moderation
- A real passion for skills-based, future-focused education

What we offer

- 30 hours a week, with hybrid working – remote, plus one day a week in our Dubai office
- Your birthday off, plus a monthly wellbeing half-day
- Winter break over Christmas and New Year, with extra paid days
- Health insurance, UAE visa sponsorship and end-of-service gratuity
- Annual leave that grows with length of service

We've partnered with more than 350 schools and reached over half a million students. In this role, you'll see that impact up close – every single week, in the progress of your own students.

Got the energy? Let's talk.
Email your CV to **recruitment@8billionideas.com** with **"Global Skills Teacher – International GCSE (Online)"** in the subject line.

This role involves working with young people, so the successful candidate will be subject to safer recruitment checks, including references and an enhanced background check.

ROLE 3

Business Development Manager – OxfordAQA (Education Sales)

Love closing deals? Want to launch something brand new? Read on.

We've partnered with OxfordAQA to launch the International GCSE Global Skills Projects – a skills-based, project-led qualification built on our award-winning Critical Curriculum, with a progression route into the OxfordAQA International EPQ.

Now we need a high-energy, target-driven Business Development Manager to take it to schools across the Middle East and beyond!

What you'll do

- Find, prospect and win international and British-curriculum schools and school groups
- Run the full sales cycle with principals, heads of secondary and group leadership – from first call to signed contract
- Build and manage a healthy pipeline, with accurate weekly updates and monthly forecasts
- Work alongside OxfordAQA's regional team on joint campaigns, events and introductions
- Turn early adopters into champion schools that bring others with them
- Represent 8billionideas at conferences, leadership events and exhibitions

What you'll bring

- At least three years' B2B sales or business development experience, with a track record of beating targets
- Experience selling into schools, school groups or the education sector
- Confidence with senior decision-makers and strong negotiation skills
- Disciplined CRM use and accurate forecasting
- High energy, resilience and the drive to create opportunities rather than wait for them
- Willingness to travel regularly within the territory

Big bonus points for

- An existing network of school leaders in the UAE and wider GCC
- Exam board or qualification sales experience (OxfordAQA, Pearson Edexcel, Cambridge International or similar)
- Knowledge of KHDA, ADEK or other regional regulators
- Arabic or Mandarin
- A valid UAE driving licence

What we offer

- A competitive base salary plus commission on new business
- Hybrid working from our Dubai base
- Your birthday off, plus a monthly wellbeing half-day
- Winter break over Christmas and New Year, with extra paid days
- Health insurance, UAE visa sponsorship and end-of-service gratuity
- Annual leave that grows with length of service

We've partnered with more than 350 schools and reached over half a million students – and every school you sign brings our mission to hundreds more.

Ready to build something from the ground up?
Email your CV to **recruitment@8billionideas.com** with **"Business Development Manager – OxfordAQA"** in the subject line.

This role involves visiting schools, so the successful candidate will be subject to safer recruitment checks, including references and an enhanced background check.

8billionideas is committed to safeguarding and promoting the welfare of children and young people. We can't wait to meet you!